

## A PARTIAL LISTING OF CURRENT/PRIOR EXHIBITORS

3M Specified Const Prod • Abacus Engine Systems • ACR Systems • ACT Inc • Adtec Systems  
Advanced Refrigeration Tech • Alerton Technologies • American Energy Technologies • Anderson Windows • Applied Power  
Armstrong Service • ASE Americas • Assn of Energy Engineers • AstroPower • Avista Advantage • Bacharach • Bayer Corp  
Bayview Technology • BMP Team • BP Solar • Building Control Systems • CEW Lighting • Climate Control Group • Comfort Foam  
ConEdison • Constellation Energy Source • Controlled Energy • Controlled Systems Intl • Copper Development Assn • CP Films  
Custom Energy • Cutler-Hammer • Defense Supply Ctr-Phil • Defense Supply Ctr- Richmond • Donlee Technologies  
Driscopipe/Phillips 66 • DTE Energy • Duke Solutions • Earth Protection Svcs • Ecolights NW • Econar Energy Systems  
Edison Electric Institute • Edmpro.com • E-MON Corp • Energy Asset • Energy Masters • Energy Partners • Energy Systems Group  
EnergyWise • Engineering Svcs Organization • EnLink Geoenergy Svcs • Enron Federal Solutions • Environmental Science & Engine  
ERI Services • Exelon • Energy Services • Femp Buying Efficient Prod • FEMP/DOE • FHP Mfg • First Energy • FL Power • Full Circle  
GE Lighting • Geothermal Heat Pump Consortium • Global Environmental Options • Golden Genesis • Greenlight  
GSA/Federal Supply Svcs • Heat Pipe Technology • HEC Energy & Design • Helicol Solar Pool • Holophane • Honeywell  
Howard Industries • Hoyt NW • Hudson Technologies • Insulate Industries • Johnson Controls • KMC Controls • Landis & Staefa  
Ledalite Arch Products • LG Industrial Systems • Lighting & Control Systems • Lighting Design Lab • Lightstat • Lochinvar  
MaGrann Assoc • Monitor Products Natl Ctr for Photovoltaics • Natl Lighting MSC • Natl Renewable Energy Lab • Natural Lighting  
New Horizon Technologies • Nicor Solutions • NORESO • NA Power Prod • NW Energy Educ Inst • NW Energy Efficiency Council  
Novitas • NW Natural • Oak Ridge Natl Lab • One-2-Five • Oregon Office of Energy • Oregon/WA Electric Group • OSRAM Sylvania  
PAC Technologies • Pacific Northwest Natl Lab • Pacific Science & Technology • Panasonic Lighting • Patrick Technologies  
PA Dept of Envir Protection • Phillips Lighting • Photovoltaic Svcs Network • Port-A-Cool • Portland General Electric  
Power & Systems Innovations • Precision Lighting • Puget Sound Energy • Quadlogic Controls • RCD Corp • Reflect-a-Light  
Reliant Energy Solutions • Retro Tech Systems • Robicon • RoofMart Intl • RW Beck • Safronics/Cascade Controls • SAIC  
Seattle City Light • Sempra Energy Services • Senercomm • Sensor Switch • Siemens Solar • Silicon Energy • Solar Depot  
Solar Outdoor Lighting • Solar Turbines • Solarwall Conserva Systems • Solatube Skylights • Southern Co Energy Solutions  
SW PV Systems • Space Ray NW Staber Indus • Strategic Resource Solutions • Summit Technology • Sun Tunnel Skylights  
Sunoptics Prismatic Skylights • Superior Mfg • Tacoma Power • Techni-Brew Intl • TECO Energy • Tecogen • TeCom  
Tiger Natural Gas • Trane • Tricoil • Trigen Energy Federal Proj • TR Strong Bldg Systems • Tubular Skylight • UE Systems  
US Army Cold Regions Lab • USEPA LMOP • Vanguard Piping Systems • Veris Industries • WA Power & Light • WA State Univ  
Water Furnace Intl • Water Mgmt • Waterless • Watt Stopper

## PLUS YOUR PRODUCT / SERVICE

**ENERGY 2001 SHOW MANAGEMENT c/o EXHIBIT PROMOTIONS PLUS, INC.**

**11620 Vixens Path, Ellicott City, MD 21042-1539**  
**410/997-0763 • 301/596-3028 • fax 410/997-0764**  
**energy@epponline.com**  
**www.energy2001.ee.doe.gov • www.eren.doe.gov/femp**

## EXHIBITOR PROSPECTUS

**The Federal Government & the Military spend **\$10+BILLION**  
Annually on Energy Management Products & Services**

**Learn  
"How To Sell To The  
Federal Government"**



**JUNE 3-6, 2001  
(Show Dates: 6/3-5)**

**CROWN CENTER  
Kansas City, Missouri**

## The 4<sup>th</sup> Annual Energy Efficiency Workshop and Exposition

**NEW HORIZONS**

*Solutions for the 21st Century*

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**Federal Energy Management Program  
U.S. Department of Energy**



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**[www.energy2001.ee.doe.gov](http://www.energy2001.ee.doe.gov)**

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FOCUS ON THE MARKET

Energy 2001 is an **exclusive Federal Government sponsored** annual educational forum. Federal Government and Military Energy Managers plus private sector energy officials learn about technological advances offered by manufacturers, suppliers and service providers in the lucrative Energy Efficiency Industry. In response to Presidential Executive Order #13123, all Federal agencies and the U.S. Post Office have a goal to reduce energy consumption by 35% not later than 2010. **Suppliers will meet (and sell to) 1,000+ energy professionals who are key decision-makers/end users with full purchasing authority!**

Valuable training is offered to exhibitors on “How to Sell to the Federal Government” (Dept of Energy, Dept of Defense, General Services Administration).

ENERGY 2001 ATTENDEES EVALUATE AND PURCHASE . . .

 **Energy Management & Controls / HVAC** - Air Conditioning • Air Compressors • Air Filtration Systems  
Air Curtains • Absorption & Engine Driven Chillers • Appliances (Commercial/Residential) • Boilers & Burners • Building Controls  
CFC Alternatives • Chillers • Combustion Controls • Construction Products • Cooling Towers • Desiccant Cooling Systems  
Electrical Equipment • Energy Management Software Programs & Equipment (Commercial/Residential) • Fire & Security Systems  
Geothermal Heat Pumps • Heat Exchangers • Heating • Insulation (Building and Pipe) • Heat Recovery Equipment  
Industrial Process Controls • Insulation Products • Lighting (lamps/fixtures, ballasts, reflectors, controls, motion detectors, infrared sensors, dimmers, switching systems, retrofit services, disposal services, maintenance) • Metering Devices  
Natural Gas Cooling Systems • Sensors and Survey/Testing Equipment • Motors and Drives • Office Technologies  
Power Generation • Refrigeration • Roof Cooling Systems • Space Conditioning • Steam Traps • Temperature Controls  
Thermal Storage & Ice Harvesting Systems • Transducers/Combustion Controls • Transportation Technologies  
Variable Air Volume Controls • Ventilation (Blowers and Fans) • Voltmeters

 **Water Conservation** - Building Uses (showers, faucets, valves and toilets) • Industrial and Process • Landscaping and Irrigation

 **Renewables** - Biomass Systems • Geothermal • Hydropower • Photovoltaic Systems • Waste to Energy Systems  
Solar Thermal • Wind-Generated Power

 **Natural Gas Supply, Services, Technologies** - Natural Gas Producers • Distributors • Pipeline Companies  
Transportation Firms • Brokers • Marketers • Information Services • Consultants • Absorption Chillers • Desiccant Cooling  
Engine-driven Chillers • Compressors • Infrared Systems • Vehicles

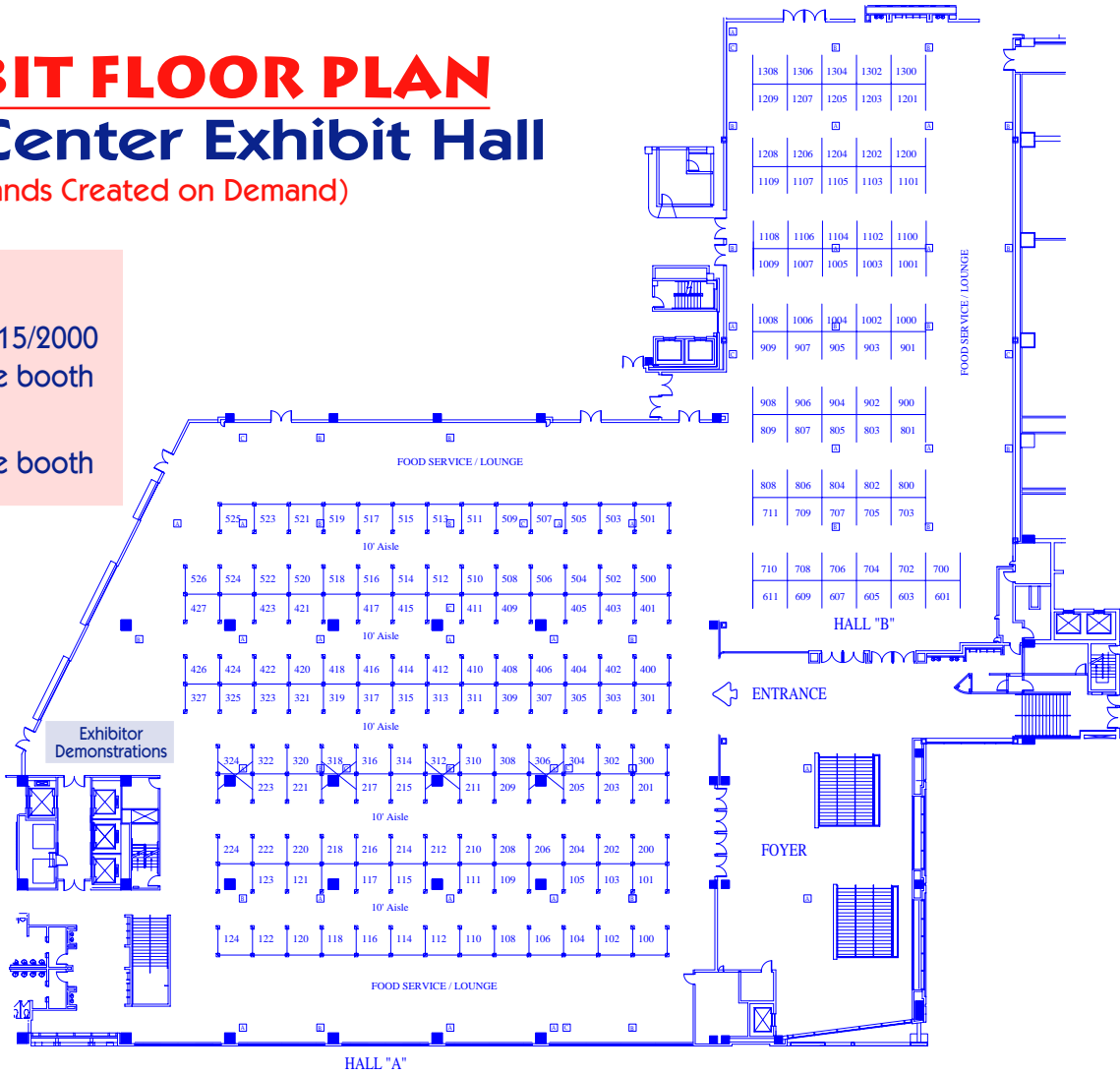
 **Energy & Engineering Services / Power Marketing / Finance** - Utilities (Electric, Natural Gas, Water)  
Power Marketers/Brokers • Architectural & Engineering Firms • Construction Management Firms • Energy Auditing Services  
Performance Contractors • Alternative Financing Services • ESCOs

 **Awareness, Information and Training** - Professional Associations • Publishers • Training Organizations

EXHIBIT FLOOR PLAN  
Crown Center Exhibit Hall  
(Islands Created on Demand)

EXHIBIT FEES

Advance Discount Closes 12/15/2000  
\$1,600 per 10' W x 8' D inline booth  
After 12/15/2000  
\$1,700 per 10' W x 8' D inline booth



INCLUDED WITH EXHIBIT RENTAL FEE

- **TWO** full conference registrations per booth (each valued at \$395-\$495)
- FREE exhibit admission hall passes for customers/prospects
- Training on “**How to Sell to the Federal Government**”
- Product description in Exhibitor Directory
- Demonstration Time Slot **in** Exhibit Hall (first come - first served basis)
- Government Procurement Program Track
- Post Conference list of registrants
- Earn valuable space preference priority points
- 8' draped backwall & standard draped side railing, company ID sign, aisle carpeting, perimeter security

EXHIBIT SCHEDULE

Installation	Sat	June 2	1pm - 6pm	&	Sun June 3	9am - 1pm
Exhibitor Training	Sun	June 3	3pm - 5pm	<b>How to Do Business with the Federal Government</b> (Dept of Energy, Dept of Defense, General Services Administration)		
Expo Hours	<b>Over 50% of Exhibit Hours are Exclusive (No Sessions)</b> <b>All food functions in the exhibit hall are hosted</b>					
	Sun	June 3	6pm - 8pm (Reception)			
	Mon	June 4	10am - 6pm (Refreshments 10 - 10:30am, Lunch 12:30-2:30pm, Reception 4 - 6pm)			
	Tues	June 5	9:30am - 6:30pm (Refreshments 9:30 - 10am, Lunch 12:30am - 2pm, Refreshments 3:30 - 4pm, Reception 5:30 - 6:30pm)			
Dismantle	Tues	June 5	6:30pm - 10pm			
	Wed	June 6	8am - 12noon (vacated by 12noon)			

SPONSORSHIPS/FURNISHINGS/SHIPPING/LODGING

**Sponsorships** Ken Sheinkopf, Florida Solar Energy Center • 321/638-1014 • fax 321/638-1010 • sheinkopf@fsec.ucf.edu  
**Decorator** Hubbell/Tyner • 816/221-0525 • fax 816/471-1602 • gbates@hubbelltyner.com  
**Lodging** Hyatt Regency Kansas City • 816/421-1234 • fax 816/329-2359